

Message Text

UNCLASSIFIED

PAGE 01 BONN 17952 300135Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----039531 301730Z /41

R 281657Z SEP 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 2298
USMISSION USBERLIN
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 17952

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - ORCAL MARKETING CORPORATION,
ORANGE CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA FRANZ KLAFFS
HOCHBERGWEG 1
D-1000 BERLIN 45, GERMANY
CONTACT: HERR FRANZ KLAFFS
PHONE: (030) 772-8080
COMMENT: FIRM IS A MAJOR WEST BERLIN DISTRIBUTOR OF
TELEPHONE ANSWERING DEVICES IN LOCAL MARKET. /OR PRO-
DUCT OFFERED THERE COULD BE POTENTIAL MARKET IN BERLIN.
INTERESTED FIRM WAS ESTABLISHED IN 1957; EMPLOYS 10.
WELL-MANAGED COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION
OF ITS MARKET SHARE IN RELATIVELY BRIEF TIME. FIRM
OFFERS GOOD PROSPECTS FOR DEVELOPING NEW PRODUCT LINES
IN THIS MARKET. HERR KLAFFS DESIRES DIRECT CONTACT
WITH THE ADS CLIENT.

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K.N. CRESS IMPORT-EXPORT
LETZTER HASENPFAD 42
D-6000 FRANKFURT/M-70
CONTACT: HANS J. GUTENSCHWAGER
PHONE: 632355
TELEX: 416277
COMMENT: FIRM POINTED OUT THAT THIS EQUIPMENT HAS TO BE

APPROVED BY GERMAN POSTAL AUTHORITY FTZ AND DOES NOT
KNOW WHETHER OR NOT THIS APPROVAL WILL BE GRANTED. U.S.
FIRM WOULD HAVE TO BE PREPARED TO MAKE TECHNICAL CHANGES
TO ENTER THIS MARKET.

GUSTAV KNOETGEN GMBH
OBERES STRASSFELD 10
D-8021 BAIERBRUNN
CONTACT: MR. KNOETGEN
PHONE: 089/7932680

COMMENT: THE GERMAN COMPANY EXPRESSED TENTATIVE INTEREST
IN US COMPANY'S PROPOSAL UNDER CONDITION THAT THE TELE-
PHONE SYSTEM CORRESPONDS TO TECHNICAL STANDARDS
ACCEPTABLE TO THE GERMAN MINISTRY OF POST AND TELE-
COMMUNICATION. ANY USE OF TELEPHONE SYSTEMS NOT AUTHO-
RIZED BY THE MINISTRY IS ILLEGAL IN GERMANY. SHOULD
THE US COMPANY WISH TO APPLY FOR PERMISSION IT SHOULD
SEND ALL TECHNICAL DETAILS TO:
FERNMELDETECHNISCHES ZENTRALAMT

(FTZ)
POSTFACH 800
D-6100 DARMSTADT

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN17952
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780400-0232
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978098/aaaaagbk.tel
Line Count: 86
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fe7ee852-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1478062
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - ORCAL MARKETING CORPORATION, ORANGE CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/fe7ee852-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014